



## The Fast Lane to Deploy AI. Drive ROI. Fast.

Most companies stall in AI because they chase tools without a strategy. This checklist gets you unstuck — and sprinting. Follow these 9 steps to align your team, build momentum, and turn readiness into ROI

### The 90-Day Alignment Checklist:

- **✓ Define Your AI Priorities:** Misaligned priorities = wasted time. Identify 1–3 real business outcomes AI could impact now.
- **✓ Avoid Wasted Spend & Missteps:** Don't chase shiny tools. Prioritize ROI-driven action over experimentation.
- **✓ Build Real Momentum (Before Your Competitors Do):** Speed wins. Create visible wins in 30/60/90 days and use them to drive internal buy-in.
- **✓ Clarify What ROI Means to You:** Is it speed? Revenue? Margin? Alignment starts with a shared definition of value.
- **✓ Get Leadership on the Same Page:** If your exec team isn't aligned, AI won't scale. Schedule one alignment session this week.
- **✓ Assign an AI Lead Internally:** It doesn't need to be a CTO. You need someone to own progress and report on momentum.
- **✓ Map a 90-Day Execution Sprint:** Start with one process. Build, test, improve. Track results. Then scale.
- **✓ Create a Weekly Reporting Rhythm:** What gets measured gets momentum. Use a one-pager update system.
- **✓ Book a Clarity Call When You Score 15+:** Once you've made progress, we'll help you design your ROI sprint — fast.

Ready to Move?

This checklist is the first step. When your AI2ROI Readiness Score crosses 15, book your Clarity Call. We'll help you go from alignment to acceleration — fast.

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